

PROFILE

Boyd Group Services Inc. ("BGS"), through its operating company, The Boyd Group Inc. and its subsidiaries ("Boyd" or the "Company"), is one of the largest operators of non-franchised collision repair centers in North America in terms of number of locations and sales. The Company currently operates locations in Canada under the trade name Boyd Autobody & Glass and Assured Automotive, as well as in the U.S. under the trade name Gerber Collision & Glass. The Company is also a major retail auto glass operator in the U.S. under the trade names Gerber Collision & Glass, Glass America, Auto Glass Service, Auto Glass Authority and Autoglassonly.com. In addition, the Company operates a third-party administrator, Gerber National Claims Services ("GNCS"), that offers glass, emergency roadside and first notice of loss services. The following is a geographic breakdown of the collision repair locations, including intake centers, and trade names.

MARKET FACTS

TSX Symbol: BYD.TO
Close Price (August 12, 2021): C\$241.47
52-week Range: C\$184.84-249.19
Shares Outstanding: 21.5M
Market Capitalization: C\$5,191.6M
Annualized Dividend (per share): C\$0.564
Current Yield: 0.2%

MANAGEMENT

Timothy O'Day
 President & CEO
Narendra "Pat" Pathpati
 Executive Vice President & CFO

Brock Bulbuck
 Executive Chair

DIRECTORS

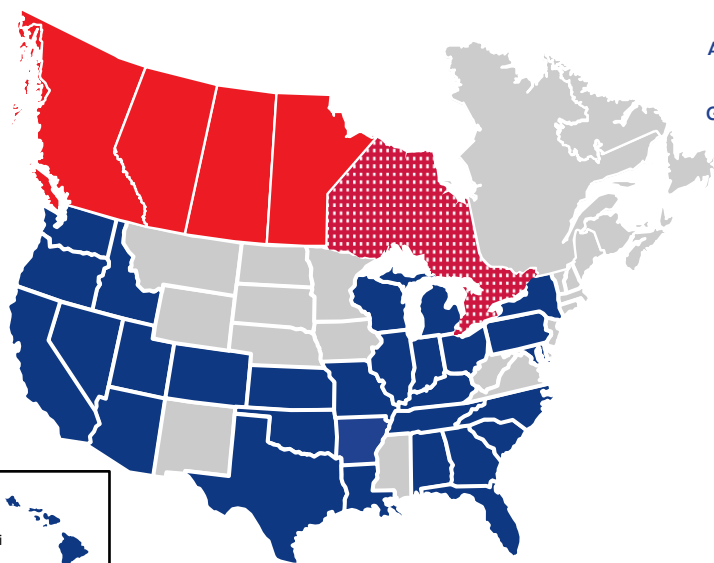
David Brown (Independent Chair)
Brock Bulbuck
Robert Espey
Robert Gross
John Hartmann
Violet Konkle
Timothy O'Day
William Onuwa
Sally Savoia

CONTACT INFORMATION

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COLLISION LOCATIONS

819 Locations Across North America



BOYD AUTOBODY & GLASS (CANADA)

- British Columbia 17
- Alberta 14
- Manitoba 14
- Saskatchewan 4

Total Locations 49

ASSURED AUTOMOTIVE (CANADA)

- Ontario 81

Total Locations 81

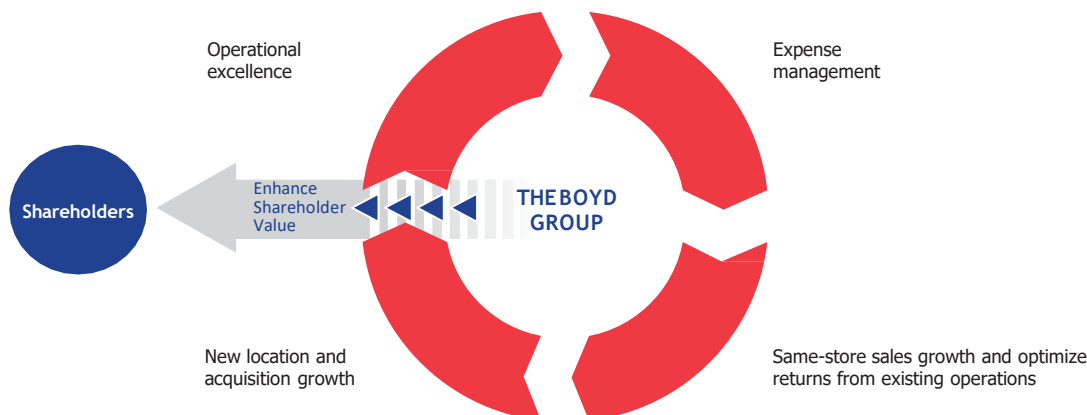
GERBER COLLISION & GLASS (U.S.)

- Michigan 73
- Florida 71
- Illinois 69
- New York 39
- Washington 39
- Indiana 37
- Georgia 33
- North Carolina 32
- Ohio 30
- Arizona 27
- Oklahoma 27
- California 24
- Wisconsin 23
- Colorado 21
- Texas 21
- South Carolina 18
- Kansas 13
- Louisiana 13
- Oregon 12
- Maryland 12
- Tennessee 10
- Nevada 10
- Pennsylvania 8
- Alabama 7
- Missouri 6
- Kentucky 4
- Utah 4
- Hawaii 3
- Arkansas 2
- Idaho 1

Total Locations 689

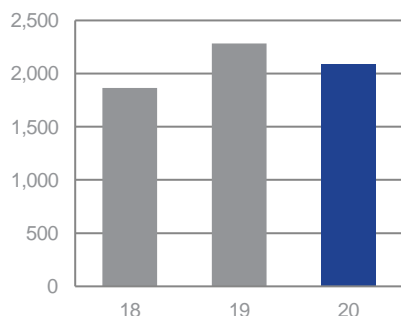


BUSINESS STRATEGY

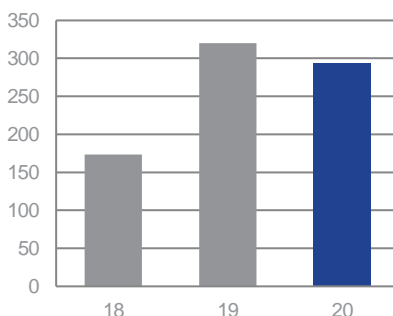


FINANCIAL SUMMARY

SALES (C\$ millions)



ADJUSTED EBITDA* (C\$ millions)



*Adjusted EBITDA for 2018 is shown on a Pre-IFRS 16 basis. Adjusted EBITDA for 2019 and 2020 are shown on a Post-IFRS 16 basis.

INVESTOR RELATIONS

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Zachary Evershed
National Bank Financial

Steve Hansen
Raymond James

Michael Doumet
Scotia Capital

Maggie MacDougall
Stifel GMP

Daryl Young
TD Securities

Three months ended

Six months ended

(in US\$ millions, except per share and % amounts)	Three months ended		Six months ended	
	Jun 30, 2021*	Jun 30, 2020*	Jun 30, 2021*	Jun 30, 2020*
Sales	\$444.6	\$308.0	\$866.3	\$775.8
Gross Profit	\$205.1	\$144.2	\$399.1	\$353.7
Adjusted EBITDA**	\$58.0	\$35.6	\$110.7	\$96.1
Adjusted EBITDA Margin**	13.0%	11.6%	12.8%	12.4%
Adjusted Net Earnings**	\$11.4	(\$4.8)	\$19.7	\$10.4
Adjusted Net Earnings** per share	\$0.53	(\$0.23)	\$0.92	\$0.51

*Results for Q2 2020 were severely impacted by the COVID-19 pandemic

**Adjusted EBITDA and adjusted net earnings are not recognized measures under International Financial Reporting Standards ("IFRS"). Adjusted EBITDA has been presented above on a post-IFRS 16 basis. See BGS's Q2 2021 MD&A for more information.

SUMMARY

STABILITY

+

GROWTH

=

SHAREHOLDER VALUE



- ✓ Strong balance sheet
- ✓ Insurer preference for MSOs
- ✓ Recession resilient



- ✓ US\$40 billion fragmented industry
- ✓ High ROIC growth strategy
- ✓ Market leader/consolidator in North America



- ✓ Cash dividends/ conservative payout ratio
- ✓ 5-year total shareholder return of 243.87%

Focus on
enhancing
shareholders'
value